netdocuments®

More Law Firms Than Ever are
**Making the Move from On-Premises
Software to the Cloud.**

Why hasn't yours?

In the next three to five years, **cloud technology will be a driving factor** in the legal technology profession.

2019 ILTA TECHNOLOGY SURVEY

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> **A definite trend we've seen is firms moving applications to the cloud.**
>
> ILTA SURVEY

> **Lawyers are becoming more familiar with cloud technologies and are attracted by anytime, anywhere access, low cost of entry, predictable monthly expenses and robust data backup. Notably, almost 30% indicate that cloud services provide the benefit of giving greater security than they can provide on their own.**
>
> AMERICAN BAR ASSOCIATION

> **More law firms than ever are making the move from premise-based software to cloud computing legal software.**
>
> ABA LEGAL TECHNOLOGY SURVEY REPORT

You can't fight gravity.

A FORTUNE 50 CIO WHEN ASKED ABOUT THEIR "CLOUD FIRST" STRATEGY

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Moving to the cloud can make your law firm
more secure and efficient.

As a law firm, the last thing you want is to be in the headlines about a data breach. While your IT team may have standard security measures in place, a private cloud provider ensures you have a secure environment to store your most sensitive data.

We conduct interviews with each client that implements NetDocuments. The trends we see of why firms are switching from on-premises software to cloud are clear:

Legal teams are increasingly mobile.
Lawyers the flexibility to work from their phones as they travel between clients, courtrooms and the office. True cloud technology allows legal teams to work the same on their mobile device as their laptop so they never have to slow down.

Working remote is the new trend.
Many cutting-edge firms are planning for a new, upcoming workforce who do not see value in using precious time traveling into the office when they could be producing. To accommodate, many firms are moving to cloud software that allows lawyers to perform work remotely and securely.

Cloud has become the standard.
Firms and their clients alike are making the move to cloud software for critical systems and reaping the rewards—leaving hesitant firms to play catch-up.
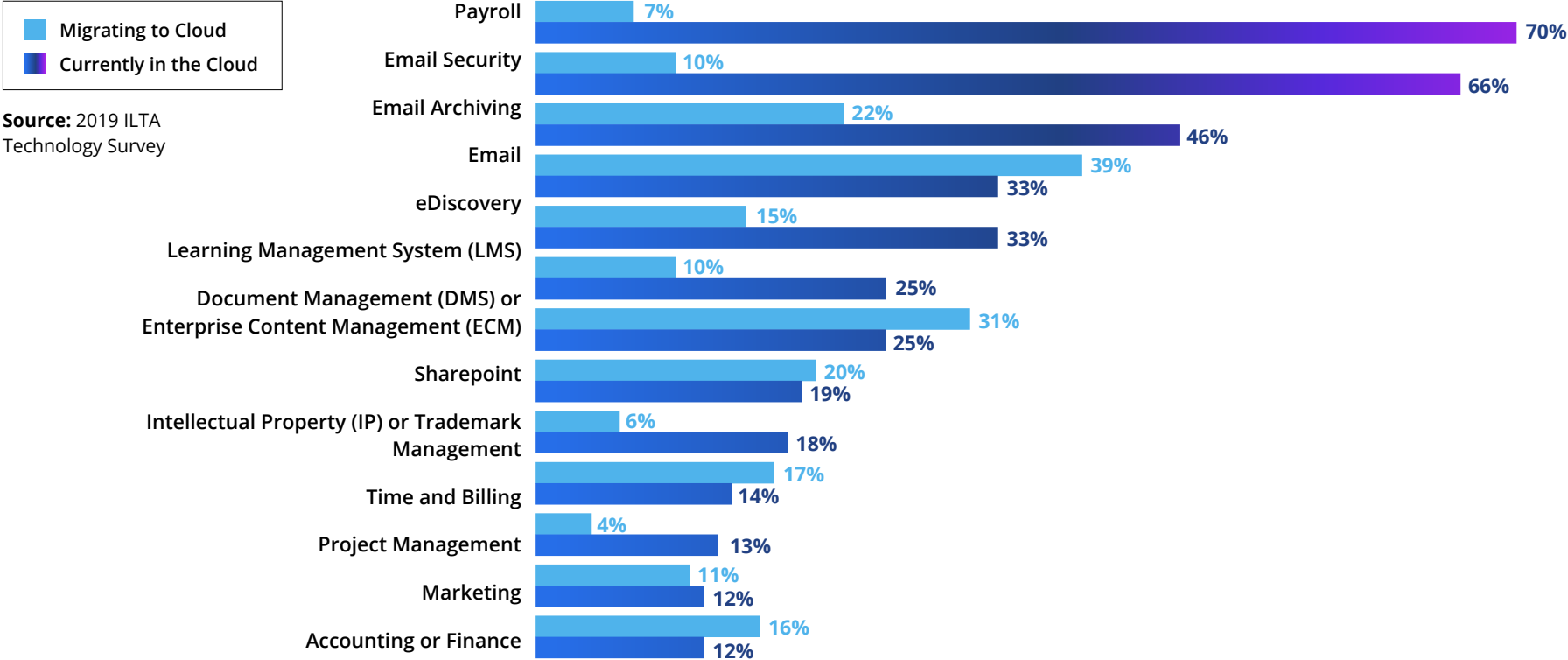
Companies are tired of waiting for bug fixes.
Cloud software makes it possible to catch bugs early, fix them quickly and push out fixes instantaneously to users—alleviating headaches for IT typically associated with software issues and downtime for service users.

Source: 2019 ILTA Technology Survey

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More and more firms are recognising **critical systems are better in the cloud**, such as payroll, email and document management.

In a recent ILTA survey, **31%** of law firms plan to migrate to a cloud-based DMS in the next year.
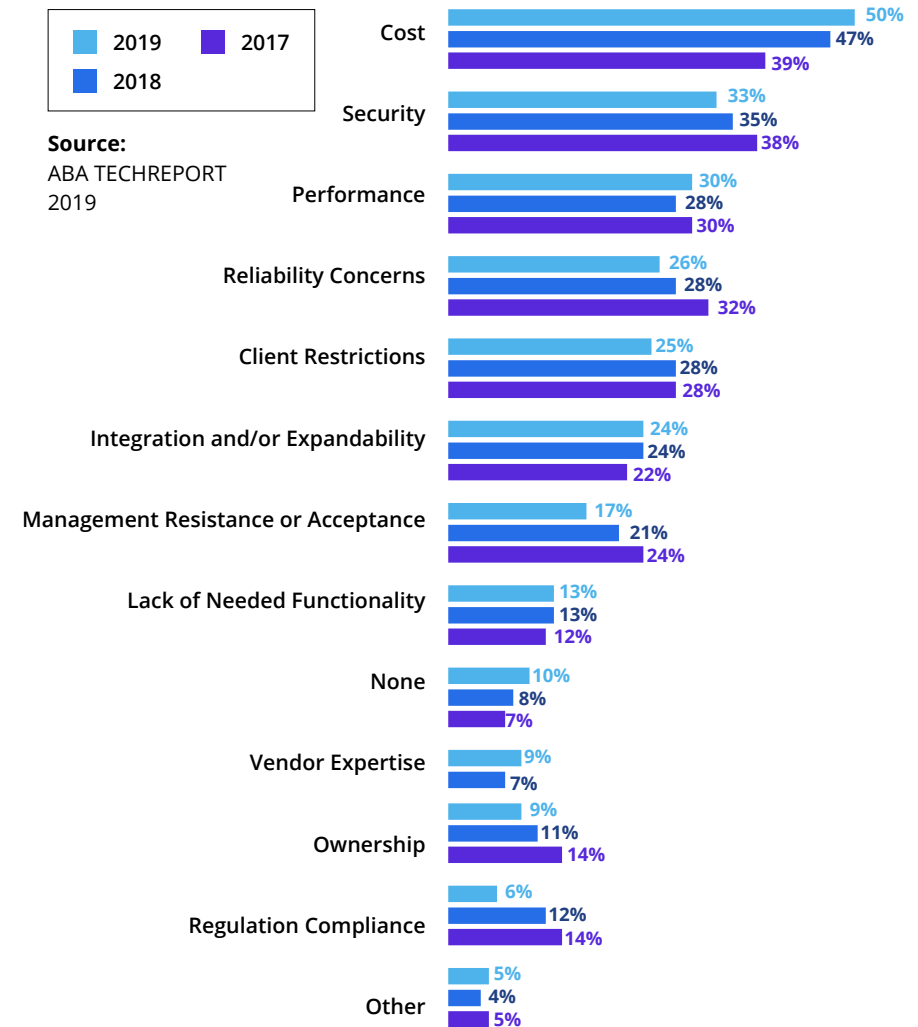

Legend:
- Migrating to Cloud
- Currently in the Cloud

Source: 2019 ILTA Technology Survey

Category	Migrating to Cloud	Currently in the Cloud
Payroll	7%	70%
Email Security	10%	66%
Email Archiving	22%	46%
Email	39%	33%
eDiscovery	15%	33%
Learning Management System (LMS)	10%	25%
Document Management (DMS) or Enterprise Content Management (ECM)	31%	25%
Sharepoint	20%	19%
Intellectual Property (IP) or Trademark Management	6%	18%
Time and Billing	17%	14%
Project Management	4%	13%
Marketing	11%	12%
Accounting or Finance	16%	12%

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Despite the growing trend of companies moving to cloud, **there are always barriers** which you are likely encountering.

The biggest barriers firms cited to moving to the cloud include cost, security and performance. Here's a few of the many ways we eliminate these commonly perceived roadblocks:

- **With NetDocuments, there are no hidden equipment or installation fees** — it's simply your cost per user.

- **We consistently update the platform's security** architecture to protect your data from the newest vulnerability exploitations.

- **NetDocuments delivers an average 99.99% uptime** — keeping your legal teams productive no matter where they are. View our current uptime on our Service Status page.

2019   **2017**
2018

Source:
ABA TECHREPORT
2019

Barrier	2019	2018	2017
Cost	50%	47%	39%
Security	33%	35%	38%
Performance	30%	28%	30%
Reliability Concerns	26%	28%	32%
Client Restrictions	25%	28%	28%
Integration and/or Expandability	24%	24%	22%
Management Resistance or Acceptance	17%	21%	24%
Lack of Needed Functionality	13%	13%	12%
None	10%	8%	7%
Vendor Expertise	9%	7%	
Ownership	9%	11%	14%
Regulation Compliance	6%	12%	14%
Other	5%	4%	5%

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Source: 2019 ILTA Technology Survey

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Top 5 Benefits of Moving to a SaaS Platform

1. **More security, not less.** Cybersecurity is a top threat to companies everywhere, but an increasingly mobile and remote workforce is posing more security challenges than ever. The NetDocuments service is built with secure, mobile work in mind and is consistently updated to address the latest threats and vulnerabilities.

2. **Improved collaboration with clients and colleagues.** Contrary to popular belief, lawyers must collaborate with colleagues and clients alike in order to produce quickly. Cloud software with built-in collaboration tools and AI partners make it possible for lawyers to increase effectiveness and decrease production time.

3. **It's the next competitive advantage.** According to the American Bar Association's 2019 TECHREPORT, cloud software is on the rise among firms of all sizes as they search for more secure, reliable and mobile solutions for their workforce.

4. **Manage cases anytime from anywhere.** Clients are demanding more flexibility and agility from lawyers and unfortunately, on-premises systems and VPNs are slowing legal teams down. Reliable, fast cloud systems allow legal professionals put their best foot forward no matter where they are.

5. **Get a reliable, centralised, efficient system.** Large firms often support multiple offices. Using a cloud-based DMS guarantees every employee a reliable connection to a central repository — leading to less duplicate work, a uniform experience across the company, increased efficiency and less headaches for IT.

> **As long as I'm practicing law, I will work in a private cloud environment. Not only can I work from anywhere, but it has freed me from recurring IT headaches and unforeseen expenses in managing my own on-site computer network.**

JAMES FARR, CRIMINAL DEFENSE LAWYER, ABA STUDY

NetDocuments is the **Preferred SaaS Cloud Provider** for Law Firms

1 global, secure platform

Each customer operates off our single platform, allowing us
to address issues quickly and maintain industry-leading security.

2,750
Customer Firms Worldwide
With two more added every day.

21%
Adoption Among Am Law 100
Most of our customers switch from
our largest competitors.

98%
Customer Retention
Customers stick around because
they know they can rely on us.

Office

Microsoft Office Integration
NetDocuments works within the
systems your lawyers already use, so
they hardly know it's there.

Outlook Prediction & Filing
ndMail from NetDocuments uses
AI to help lawyers quickly file emails
and attachments so they
can focus on critical, billable tasks.

Secure Access Anywhere
The NetDocuments platform helps keep
sensitive data protected no matter if
you're accessing it in the office, on the
go, or on your phone.

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Customers Join NetDocuments
from Many Platforms

15%

Various Platforms
Some customers used SharePoint, Matter Management, or Box/Dropbox.

24%

Networked or Shared Drives
24% of our customers relied on network file shares to manage business documents.

61%

Other Document Services
61% of our customers once used our competitors' software. This group is our largest growing area.

iManage   Worldox   opentext

About NetDocuments

NetDocuments is the **leading cloud-based document and email management solution** to securely store and organise documents on one secure platform. With NetDocuments, users can work securely on documents and file emails anywhere in the world on any device while collaborating with internal and external stakeholders alike.

Backed by **20 years of experience in cloud innovation** over **2,750 companies worldwide trust us** to secure their data while increasing productivity and team collaboration.

Make the Move to the NetDocuments cloud to get the speed, mobility, and industry-leading security companies worldwide are already taking advantage of.

Contact us at **+44 (0)20 3455 6770** or visit **www.NetDocuments.com** to learn more today.